# Beauty Solutions

#respectpromises

#### **Product Guide**







### Lamberti Technologies for Personal Care.

Make Beauty Happen, Make Innovation Real.

Lamberti is a global manufacturer of chemical This made our brands ESAFLOR®, VISCOLAM® Thanks to its well-established **Technological** worldwide. Platforms, Lamberti Personal Care is fully All new developments supported by our committed to target consumers' requirements R&D laboratories are committed towards with high-quality, performant ingredients. Each sustainability and environmentally friendly product within our portfolio is innovation-driven chemistry, in compliance with regulatory and designed to open new perspectives, requirements. supporting our customers in the development of the formulations of tomorrow.

very strong knowledge, built over decades, with cosmeceuticals and synergistic ingredients. a seamless search for new advanced solutions. Working alongside our customers, we help transforming experience into groundbreaking raw materials, providing a unique tailor made service.

specialties focused on customers' needs. and EUCAROL® appreciated and recognised

To better focus on formulation design Lamberti has integrated Kalichem, who has Our approach for Personal Care combines a a well-recognised know-how in the world of

# Oleochemicals Natural Polymers Synthetic Polymers

PERSONAL CARE

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## Beauty without compromise.

High-performance ingredients to deliver high-end results, with multifunctional benefits for optimised formulations.



#### OLEOCHEMICALS

Mild cleansing

Article	INCI name	Clean beauty claims	Certifications	Foam	Key features	a.m.	Physical form
EUCAROL® AGE/EC MB	Disodium Coco-Glucoside Citrate	no EO no sulfate no preservatives	COSMOS Natrue Ecocert RSPO MB ISO16128 ~ 1	••••	Outstanding mildness towards skin, eyes and mucosa even at high concentrations. Good foarning power and cleansing properties. Suggested in baby or intimate detergents, make- up removers, bath or shower gels for sensitive skin. Thanks to its extreme mildness, it helps to reduce potential irritations due to harsh surfactants. Used to disperse pigments (eg. in mascaras).	30%	Liquid
EUCAROL® AGE C50 MB	Disodium Coco-Glucoside Citrate, Propylene Glycol	no EO no sulfate no preservatives	COSMOS RSPO MB ISO16128 ~ 1	•••	Concentrated and water-smart version of EUCAROL® AGE / EC MB, in propylene glycol from certified vegetable origin.	50%	Liquid
EUCAROL® AGE/ET MB	Sodium Coco-Glucoside Tartrate	no EO no sulfate no preservatives	COSMOS Natrue Ecocert RSPO MB ISO16128 ~ 1		Outstanding mildness towards skin, coupled with good cleansing perfor- mances. Suggested for baby and inti- mate care as well as to help reducing the irritation potential of liquid soaps, shampoos and skin cleansers.	30%	Liquid
EUCAROL® EASY MB	Disodium Cocoyl Glutamate, Disodium Coco-Glucoside Citrate	no EO no sulfate no preservatives	RSPO MB ISO16128 ~ 1	••••	Versatile blend of mild anionic surfactants, from vegetable raw materials, optimised for an improved compatibility and easy handling. Outstanding mildness. Excellent foam behaviour coupled with mild yet effective cleansing. Ideal for wa- terless formulations, such as sham- poo-bars, solid or powder cleansers, concentrated refills, cleansing milks and lotions. Easily thickened in combination with appropriate surfactants and/ or natural gums, delivering pleasant rheological properties.	100%	Powder
EUCAROL® AGL C100 MB	Disodium Cocoyl Glutamate	no EO no sulfate no preservatives	RSPO MB ISO16128 ~ 1	••	Solid form of Cocoyl Glutamate, suit- able for concentrated and anhydrous products.	100%	Powder
EUCAROL® AGL 35 MB	Disodium Cocoyl Glutamate	no EO no sulfate no preservatives	RSPO MB ISO16128 > 0.9		Excellent foam boosting properties, providing a fine and creamy foam, especially in combination with other surfactants. Soft feeling to the skin during and after use. Due to its conditioning properties on skin and hair, it is suitable also for haircare, providing lubricity, softness and silk feel to the hair.	30%	Liquid
EUCAROL <sup>®</sup> PCG	Potassium Cocoyl Glycinate	no EO no sulfate no preservatives	ISO16128>0.85	••	Luxuriously creamy foam in neutral to alkaline conditions. Gentle skin cleansing effect, with a pleasant fresh feeling, without taut after-feel. Recommended for facial cleansers and body wash products.	30%	Liquid
EUCAROL®SCA	Sodium Cocoyl Alaninate	no EO no sulfate no preservatives	ISO16128 > 0.8	•••	Dense and rich foam, especially in neutral to slightly acidic conditions, also in presence of oils. Ideal for gentle cleansers, with a pleasant and fresh skin-feel. Perfect also for hair care, thanks to its conditioning properties. It also helps keeping skin and hair moisturised.	30%	Liquid

Article	INCI name	Clean beauty claims	Certifications	Foam	Key features	a.m.	Physical form
EUCAROL® B/M	Laureth-7 Citrate	no sulfate no preservatives	ISO16128 > 0.5	•••	Low irritating power and good foam- ing properties. Suitable for waterless or non-aqueous products.	100%	Liquid
EUCAROL® D	Sodium Dilaureth-7 Citrate	no sulfate	-	•••	Low irritating power and good foam- ing properties. Suggested for skin cleansers and shower products.	25%	Liquid

• low • • medium • • • high

#### Hydrophilic emollients

Article		INCI name	Key features	a.m.	Physical form
STEROL C	CC/595	PEG-6 Caprylic/Capric Glycerides	Hydrophilic emollients and refatting agents to hair and skin, with solubilising properties for lipophilic substances. Clearly soluble in aqueous surfactant solutions. Ideal in shampoos, shower and bath preparations, skin and facial cleansers, liquid	100%	Liquid
STEROLLO	G/492	PEG-7 Glyceryl Cocoate	snower and bath preparations, skin and factar cleansers, liquid soaps.	100%	Liquid

#### Emollients

Article	INCI name	Key features	a.m.	Physical form
STEROL B125	C12-15 Alkyl Benzoate	Lightweight, medium spreading emollient. Ideal for sun and skin care. Non-greasy, with superior solubilising properties for crystalline chemical UV filters, it imparts a silky-smooth texture to the skin.	100%	Liquid
STEROLDBA	Dibutyl Adipate	Lightweight, fast spreading emollient. Ideal for sun and skin care. It delivers a smooth and silky texture, while effectively solubilising crystalline chemical UV filters and other lipo-soluble ingredients.	100%	Liquid

#### O/W emulsifiers

Article	INCI name	Key features	a.m.	Physical form
ROLFOR LA 9	Laureth-9		100%	Paste
ROLFOR LA23	Laureth-23	Non ionic ingredients for rinse-off products and O/W emulsions.	100%	Solid
ROLFOR HT/6	Ceteareth-6		100%	Paste
ROLFOR HT/11	Ceteareth-11	Non ionic ingredients for rinse-off products and $\ensuremath{O}\xspace/\ensuremath{W}\xspace$ emulsions.	100%	Solid
ROLFOR HT/25	Ceteareth-25		100%	Solid
STEROL ST/100	PEG-100 Stearate	Non ionic emulsifier with high HLB, for the manufacture of O/W emulsions.	100%	Solid
TEWAXTC 65	Glyceryl Stearate, PEG-100 Stearate	Non ionic emulsifier for O/W for creams and lotions, based on an optimised blend.	100%	Solid

#### Solubilisers, co-emulsifiers & dispersing agents

Article	INCI name	Key features	a.m.	Physical form
ALPICARE D 3	Polyhydroxystearic Acid	Highly effective dispersant of natural origin, ideal for physical suncreens, inorganic pigments and powders. Ideal for colour cosmetics and suncreens, as well as emulsions with dispersed inorganic particles. Palm free.	100%	Solid
ALPICARE NS	PEG-40 Hydrogenated Castor Oil, Trideceth-9, Water	High performing solubiliser, based on an optimised blend of non ionic surfactants. Effective even at low concentrations, it is particularly suitable for solubilising essential oils and perfume oils, as well as other hydrophobic substances. It is easy to pro- cess and it works both in aqueous and hydroalcoholic systems.	90%	Liquid
ALPICARE CO 36	PEG-36 Castor Oil		97%	Liquid
ALPICARE COH 40	PEG-40 Hydrogenated Castor Oil	Non ionic solubilising agents for fragrances, essential oils, lipophilic actives and vitamins.	100%	Paste
ALPICARE COH/410	PEG-40 Hydrogenated Castor Oil		90%	Liquid
SORBILENE L/H	Polysorbate 20		100%	Liquid
SORBILENE P/H	Polysorbate 40	Non ionic emulsifiers and solubilisers for toiletries.	100%	Liquid
SORBILENE SH	Polysorbate 60		100%	Liquid
SORBIROL L	Sorbitan Laurate	Most hydrophilic of the sorbitan esters, widely used as co-emulsifier in O/W emulsions.	100%	Liquid
SORBIROLO	Sorbitan Oleate	Liquid, PEG-free co-emulsifier for O/W emulsions.	100%	Liquid
SORBIROLS	Sorbitan Stearate	Liquid, PEG-free co-emulsifier for O/W emulsions. Often used with SORBILENE SH for stable O/W emulsions.	100%	Solid
SORBIROLTO	Sorbitan Trioleate	Liquid, PEG-free co-emulsifier for O/W emulsions.	100%	Liquid

#### Pharma grade excipients

Article	INCI name	Key features	a.m.	Physical form
SORBILENE L/EP	Polysorbate 20, Polysorbatum 20		100%	Liquid
SORBILENE S/EP	Polysorbate 60, Polysorbatum 60		100%	Liquid
SORBILENE O E/P	Polysorbate 80, Polysorbatum 80	Excipients for pharmaceutical uses to stabilise emulsions and suspensions; the chemical specifications are in accord- ance with the provisions of European Pharmacopeia.	100%	Liquid
ALPICARE CO 36 E/P	Macrogolglycerol Ricinoleate		97%	Liquid
ALPICARE COH 40 E/P	Macrogolglycerol Hydroxystearate		100%	Paste
SORBIROL O E/P	Sorbitan Monoleate		100%	Liquid

#### **NATURAL POLYMERS**

#### Upcycled conditioner & sensory enhancer

Article	INCI name (proposed)	Key features	a.m.	Physical form
ESAFLOR® T	Quaternized Carboxymethyl Tamarind	Superior conditioning performance on wet and dry hair. It improves hair shine and softness, with an anti-static effect. Pleasant and silky touch, ideal for skin cleansing. Foam enhancement properties, for a rich and creamy lather.	100%	Powder

#### Multifunctional conditioning agents

		Properties		Perfor	mance				
Article	Degree of modification	Molecular weight	Dissolution	Conditioning	Thickening	Key features	a.m.	Physical form	
INCI name: Guar Hydroxypropyltrimonium Chloride									
ESAFLOR® ZERO-X	Medium	High	Self- hydrating	••	••	Optimal conditioning and deposition of wa- ter-insoluble actives. Suitable for every- day-use shampoos.	100%	Powder	
ESAFLOR® ZERO-XB	Medium	High	Dispersible	••	••	Optimal conditioning and deposition of wa- ter-insoluble actives. Suitable for every- day-use shampoos.	100%	Powder	
ESAFLOR® LIGHT	Medium	Low	Dispersible			Light conditioning, ideal for volumising and conditioning sham- poos. Recommended for baby shampoos or thin hair.	100%	Powder	
ESAFLOR® PLUS	High	High	Dispersible		•••	Highest conditioning and deposition of water-insoluble actives. Recommended for thick, ethnic or damaged hair.	100%	Powder	
ESAFLOR® PURE	Medium	High	Self-hydrating	••	••	Developed for clear formulations. Moderate conditioning. Ideal for everyday-use shampoos.	100%	Powder	
ESAFLOR® EC3	Medium	High	Dispersible	••	••	Optimal conditioning and deposition of water-insoluble actives. Suitable for everyday-use shampoos.	100%	Powder	
ESAFLOR® EC4	Medium	High	Self-hydrating	••	••	Self-hydrating version of ESAFLOR® EC 3.	100%	Powder	
ESAFLOR® EC 5	Medium	Low	Dispersible	•	•	Light conditioning, ideal for volumising and conditioning sham- poos. Recommended for baby shampoos or thin hair.	100%	Powder	
INCI name: Hydroxypro	opyl Guar Hydro	cypropyltrimo	nium Chloride						
ESAFLOR® PFT	Medium	High	Dispersible	•	•	Developed for clear formulations. Light con- ditioning, ideal for volu- mising and conditioning shampoos. Improves hair brightness and mildness towards skin.	100%	Powder	
ESAFLOR® HC 56	Medium	Medium	Dispersible	•	•	Opaque version of ESAFLOR® PFT.	100%	Powder	
• low	medium	•••high	Sust	tainable ESAFLO	R® ZERO-X Tech	nology			

#### **Rheology modifiers & stabilisers**

		Properties		Perfor	mance			
Article	Degree of modification	Molecular weight	Dissolution	Suspending	Thickening	Key features	a.m.	Physical form
INCI name: Hydroxypr	opyl Guar							
ESAFLOR® 4W	Low	High	Self-hydrating		•••	Excellent thickening, especially in surfactant solutions. Good compatibility with electrolytes. Smooth skin feel.	100%	Powder
ESAFLOR® HDR	High	High	Dispersible		•••	Thickener with optimal compatibility with polar solvents and ethanol. Ideal for hand sanitisers with a soft skin feel.	100%	Powder
INCI name: C18-22 Hy	droxyalkyl Hydro	oxypropyl Gua	r					
ESAFLOR® HM 22	Medium	High	Dispersible			Emulsification-aid for O/W emulsions, with excellent thickening and stabilising properties. It works in sinergy with the most commonly used emulsifiers, helping de- livering stable emulsions with tunable texture. Good compatibility with electrolytes. Smooth skin feel.	100%	Powder
• low • •	medium	• • • high						

#### SYNTHETIC POLYMERS

#### Sensory additives

Article	INCI name	Key features	a.m.	Physical form
BEAUTYSPHAERA® S	PEG-15/PPG-70 Glyceryl Ether/ IPDI/ DMPA Crosspolymer	Unique urethane powder for top sensoriality in skin care, sun care and make-up applications. Designed to deliver instantly visible benefits, helping to reveal natural and healthy looking skin. It provides enhanced aesthetics to formulations delivering excellent slip, fluidity and overall skin feel, immediately enhancing the customer beauty experience.	100%	Powder

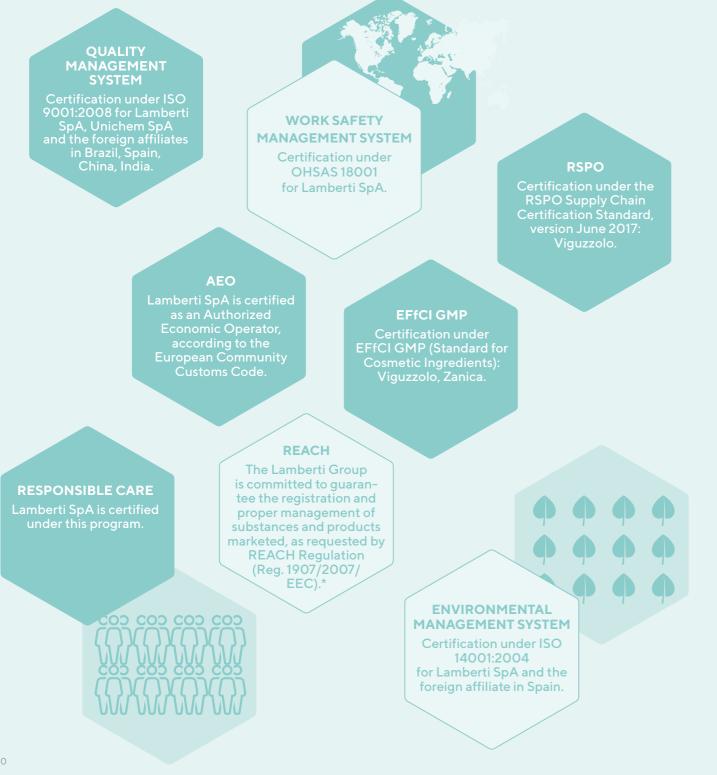
#### Rheology modifiers & stability enhancers for surfactant based systems

Article	INCI name	Key features	a.m.	Physical form
VISCOLAM® GD19	Acrylates Copolymer	Liquid rheology modifier with exceptional clarity around neutral pH. Designed to suspend, stabilise and thicken surfactant-based personal care products.	30%	Liquid
VISCOLAM® B25	Acrylates/Beheneth-25 Methacrylate Copolymer	Highly efficient thickener for crystal clear formultions above pH 7.5, with smooth honey-like flow. Ideal for high pH toiletries formulations and for clear gels.	30%	Liquid

#### Rheology modifiers & stability enhancers for O/W emulsions

Article	INCI name	Key features	a.m.	Physical form
VISCOLAM® AT 100 P	Sodium Polyacryloyldimethyl Taurate, Hydrogenated Polydecene, Trideceth-10	Rheology modifier, emulsifier and stabiliser for O/W emulsions. Pre-neutralised, liquid polymer, with a broad pH stability. Suitable for formulas from thin lotions to rich creams. Fresh and melting skin feel.	40%	Liquid

### Lamberti certification and more.



#### **BELIEVING IN THE LABEL, meeting** the demands of certified ingredients

Lamberti is fully committed to providing high controlled process; several criteria quality materials and sustainable solutions. We are evaluated, from raw materials to operate according to the highest standards manufacturing facilities. in terms of quality, safety and environmental ESAFLOR<sup>®</sup> line is produced in a plant that fully protection, in compliance with the more meets all requirements for Halal Quality Control. accredited certifications for environmental respect.

Our commitment is recognised by several certifications: we developed a list of approved chemicals deemed truly natural and conform to Cosmos and Natrue cosmetic standards.



The Halal label is gaining popularity in the cosmetics industry.

Halal certification is a strict and carefully



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